

# Investment Analysis & Portfolio Management Chapter 1/2/3/4

Dec/Jan/Feb: Friday 15:00~18:00; 33405 (March 2<sup>nd</sup> → 3<sup>rd</sup> : Saturday 09:00~12:00; 33405) ~ March 30th: Friday 09:00~12:00; 33405

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## **Course Outline**

- Key Concepts:
  - About "Investment Analysis"
  - Portfolio Theory, CAPM, APT, EMH, OPM, ...
  - Common Theme: "Security markets are nearly efficient."
  - Efficient Diversification, Proper Measurement of Risk
  - Risk-Return Trade-off Relationship
  - More "asset allocation" than "security selection"
    - Part 1: Introduction
    - Part 2: Portfolio Theory & Practice
    - Part 3: Equilibrium in Capital Markets
    - Part 4: Fixed-Income Securities
    - Part 5: Security Analysis
    - Part 6: Options, Futures, and Other Derivatives
    - Part 7: Applied Portfolio Management

# **Chapter 1: The Investment Environment**

#### Real vs Financial Asset

- Financial Asset
- Informational Role
- Consumption Timing
- Allocation of Risk
- Separation of Ownership & Mgmt
  - Agency Problem
  - Stock Option
  - Takeover & Proxy Contest
- Corporate Governance & Ethics
  - WorldCom, Enron

#### Investment Process

- Asset Allocation:
  - Safe Asset
    - Risky Asset
- Security Selection
  - Top-down
  - Bottom-up
- Security Analysis

#### **Competitive Markets**

- Risk-Return Trade-offEfficient Markets
  - Passive vs Active Mgmt

#### The Players

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- Financial Intermediaries
- Investment Companies
- Investment Bankers
  - underwriters

#### • Financial Crisis of 2008

- Housing Finance
- Mortgage Derivatives
- Credit Default Swaps
- Systemic Risk
- ...

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# The Investment Process

- "Top-down" approach
  - Asset allocation followed by *security analysis* to evaluate which particular securities to be included in the portfolio
- "Bottom-up" approach
  - Investment based solely on the price-attractiveness, which may result in unintended heavy weight of a portfolio in only one or another sector of the economy

# Markets Are Competitive

- Risk-Return Trade-Off
  - Higher-risk assets are priced to offer higher expected returns
    than lower-risk assets
- Efficient Markets
  - In fully efficient markets when prices quickly adjust to all relevant information, there should be neither underpriced nor overpriced securities
- Passive Management
  - Holding a highly diversified portfolio
  - No attempt to find undervalued securities
  - No attempt to time the market
- Active Management
  - Finding mispriced securities
  - Timing the market

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# **Universal Bank Activities**

### **Investment Banking**

- Underwrite new securities issues
- Sell newly issued securities to public in the *primary ma rket*
- Investors trade previously issued securities among themselves in the secondary markets

### **Commercial Banking**

- Take deposits
- make loans

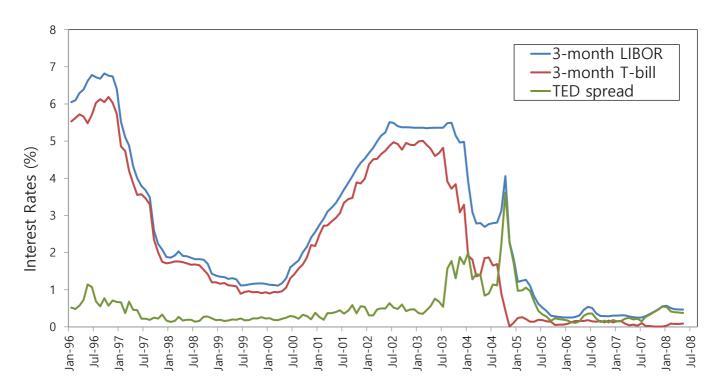
### Financial Crisis of 2008

- Antecedents of the Crisis:
  - "The Great Moderation": A time in which the U.S. had a stable economy with low interest r ates and a tame business cycle with only mild recessions
  - Historic boom in housing market

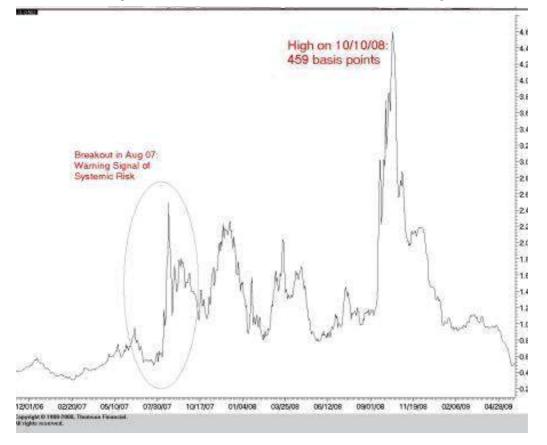
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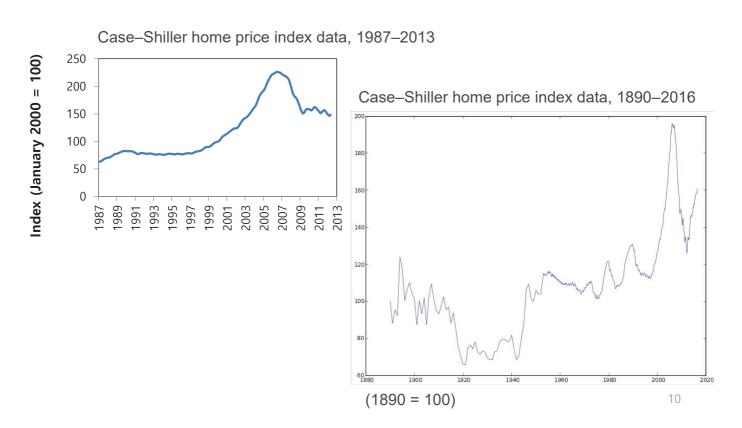
### Figure 1.1-1 Short-Term LIBOR and Treasury-Bill Rates and the TED Spread



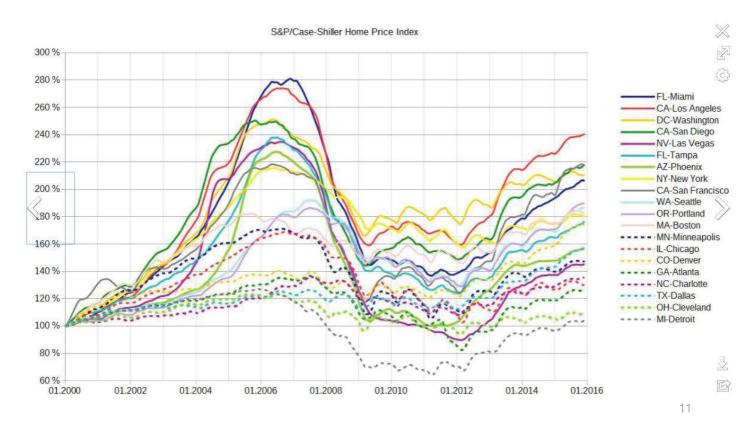
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#### Figure 1.3 The Case-Shiller Index of U.S. Housing Prices



# Figure 1.3-1 The Case-Shiller Index of U.S. Housing Prices: 2000-2016



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# **Changes in Housing Finance**

### **Old Way**

- Local thrift institution made mortgage loans to homeowners
- Thrift's major asset:
   A portfolio of long-term mortgage loans
- Thrift's main liability: Deposits
- "Originate to hold"

#### **New Way**

• Securitization:

Fannie Mae and Freddie Mac bought mortgage loans and bundled them into large pools

- Mortgage-backed securities are tradable claims against the underlying mortgage pool
- "Originate to distribute"

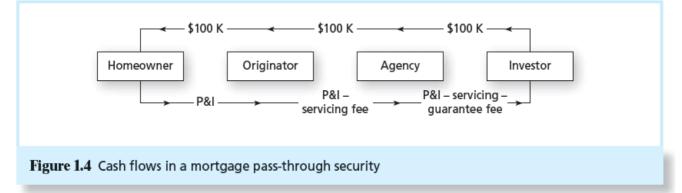
# Changes in Housing Finance

- Securitization: Buying mortgage loans from originators and bundling them into mortgage-backed securities
- Replacement of low-risk *conforming* mortgages with *non conforming* "subprime" loans
- Trend toward low-documentation and then no-document ation loans and rising allowed leverage on home loans (LTV: loan-to-value ratio)
- Low adjustable-rate mortgages (ARMs) that "maxed out" borrowers' paying capacity at low rates

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# Mortgage-Backed Securities

- Pass-throughs
  - Homeowners: repay Principal & Interest on the 30year loan
  - Originators: collect servicing fee
  - Agencies: collect guarantee fee
  - Investors: receive the remainder

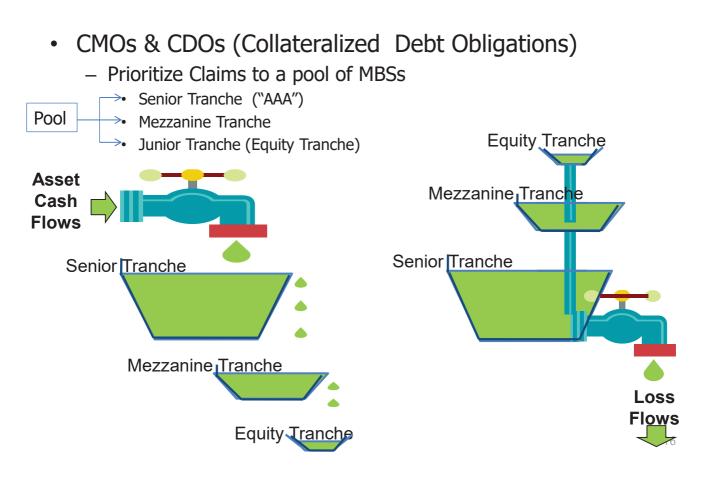


# Mortgage Derivatives

- Collateralized debt obligations (CDOs)
  - Mortgage pool divided into slices or *tranches* to concentrate default risk
    - Senior tranches: Lower risk, highest rating (AAA)
    - Junior tranches: High risk, low or junk rating
  - Estimated ratings significantly underestimated the inherent risk

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### **Collateralized Mortgage Obligations**



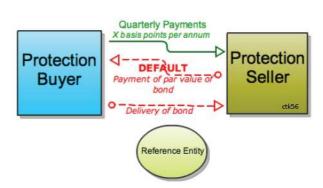
# Why Was Credit Risk Underestimated?

- Default probabilities were estimated on the historical data covering the rising housing market
- Geographic diversification did not reduce risk as much as anticipated
- Agency problems with rating agencies

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# Credit Default Swap (CDS)

- A CDS is an insurance contract against the default of the borrower
  - Investors bought sub-prime loans and used CDSs to insure their safety
  - Some big swap issuers did not have enough capital to back their CDSs when the market collapsed resulting in the failure of CDO insurance
     Credit Default Swaps



# **Rise of Systemic Risk**

- Systemic Risk: A potential breakdown of the financial system in which problems in one market spill over and disrupt others.
  - **One default** may set off a chain of further defaults.
  - Waves of selling may occur in a **downward spiral** as asset prices dro p.
  - Potential contagion from institution to institution, and from market to market.
- Banks had a mismatch between the maturity and liquidity of their assets and liabilities - Liabilities were short and liquid, while assets were long and illiquid - Constant need to refinance the asset portfolio.
- Banks were very highly levered, giving them almost no margin of safety.
- Investors relied too much on credit enhancement through structured products like **CDS**.
- CDS traded mostly over-the-counter, with no posted margin requirements and little transparency.
- **Opaque linkages** between financial instruments and institutions.

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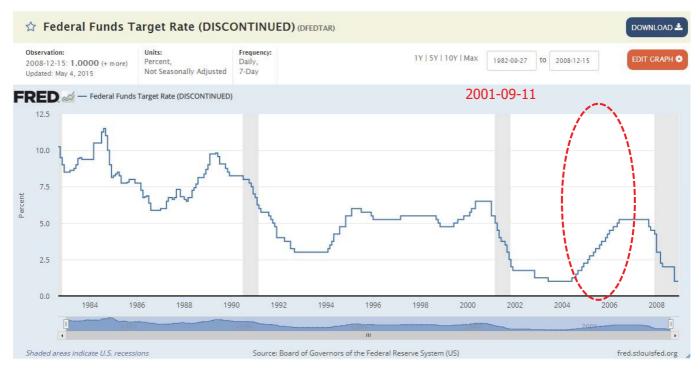
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# The Shoe Drops

- 2000-2006: Sharp increase in housing prices caused many investors to believe that continually rising home prices would bail out poorly performing loans
- 2004: Interest rates began rising...
- 2006: Home prices peaked
- 2007: Housing defaults and losses on mortgage-backed securities surged
- 2008: Troubled firms include Bear Stearns, Fannie Mae, Freddie Mac, Merrill Lynch, Lehman Brothers, and AIG
  - Money market breaks down
  - Credit markets freeze up
  - Federal bailout to stabilize financial system

### 2004: Interest rates began rising...

2004: GDP = 3.8%, Unemployment = 6%, Inflation = 3.3%



- Fed Fund target rate has been raised to cool housing market bubble.
- Home sales began to fall in Sept 2007.

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# S&P500 Index



# The Dodd-Frank Reform Act

- Mechanisms to mitigate systemic risk
  - Stricter rules for bank capital, liquidity, and risk management practices
  - Increased transparency, especially in derivatives markets (eg.: standardize CDS contracts so they can trade in centralized exchanges)
  - Office of Credit Ratings within the SEC to oversee the credit rating agencies
    - Central Clearing of OTC derivatives
    - Swap Execution Facilities: centralized exchanges for swap
    - Trade Repositories: to report/record OTC transactions
    - Volcker rule: to limit bank's proprietary trading

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#### **Chapter 2: Asset Classes and Financial Instruments**

#### Money Market

- Treasury Bills
- Time Deposits
- Commercial Paper
- Bankers' Acceptance
- Eurodollars
- Repos & Reverse-Repos
- Federal Funds
- Brokers' Calls
- LIBOR market

#### Bond Market

- T-Notes & Bonds
- TIPS (cf. IIGB)
- Federal Agency Debt
- International Bonds
- Municipal Bonds
- Corporate Bonds
- Mortgages & MBS

#### Equity Market

- Common Stock
  - Residual Claim
  - Limited Liability
- Preferred Stock
- Depository Receipts (DRs)
- Stock Market Indexes
  - DJA
  - S&P500
    - Equally Weighted Indexes

#### Derivative Markets

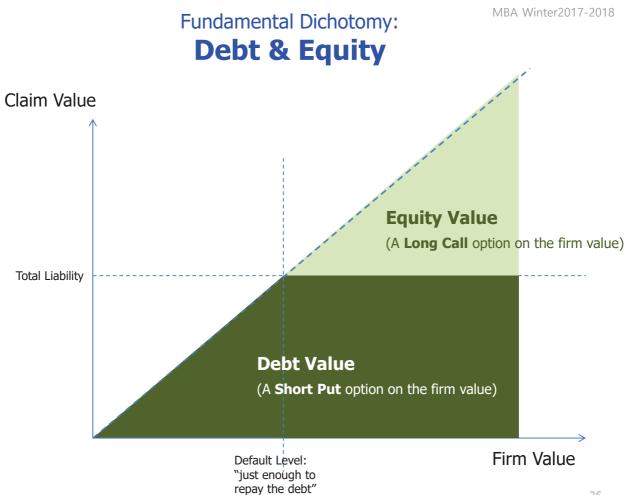
- Options
- Futures Contracts
- Swaps

# Fundamental Dichotomy Debt & Equity: Bond & Stock

- **Debt**(Loan, Bond, etc.):
  - Fixed Liability, Principal & Interest Payment Guaranteed
  - Failure to a timely and full repayment means the default
  - First Priority in repayment: Senior claim
  - No voting rights, No participation in management decisions

#### • Equity(Stock):

- Profit Participation through dividend payment
- Limited Liability
- Residual Claim: paid only after the full repayment of the debt
- Unlimited Upside potential: over the liability
- Exercise voting rights at the shareholders' meeting



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# The Limited Liability and Capitalism

#### Limited liability

- is where a person's financial <u>liability</u> is limited to a fixed sum, the value of a person's investment in a company or partnership.
- cf. Unlimited liability: <u>sole proprietors</u> and partners in <u>general</u> <u>partnerships</u> are each liable for all the debts of the business.
- History
  - The world's first modern limited liability law was enacted by the state of <u>New York</u> in 1811.
  - In England, Limited Liability Act 1855.
  - In France and in the majority of the U.S. states by 1860.

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# A Hybrid of **Debt & Equity**

- Preferred Stock
  - Paid stable dividends before common stockholders
  - No voting rights
- Convertible Bond
  - Investors can choose to convert debt to equity
  - Pre-fixed conversion ratio
- Hybrid Security
  - e.g. Convertible & Redeemable Preferred Stock
- Subordinated Debt
  - Last priority of repayment, just before preferred and common stockholders
- Islamic Bond (Sukuk, originated from "check", Shariah Compliant)
  - Fractional ownership of the underlying real asset, rent-sharing
  - Principal protection through the issuer's repurchase promise

### Table 2.1 Major Components of the Money Market

	\$ Billion	Table
Repurchase agreements	\$1,141	Major co the mon
Small-denomination time deposits and savings deposits*	7,202	
Large-denomination time deposits*	1,603	
Treasury bills	1,478	
Commercial paper	1,445	
Money market mutual funds	2,645	

or components of

money market

\*Small denominations are less than \$100,000.

Sources: Economic Report of the President, U.S. Government Printing Office, 2012; Flow of Funds Accounts of the United States, Board of Governors of the Federal Reserve System, September 2012.

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## **Bond Market Securities**

- Treasury Notes and Bonds
  - Maturities
    - Notes Maturities up to 10 years
    - Bonds Maturities from 10 to 30 years
  - Par Value \$1,000
  - Interest paid semiannually
  - Quotes Percentage of par
- Corporate Bonds
  - Issued by private firms
  - Semi-annual interest payments
  - Subject to larger default risk than govt securities
  - Options in corporate bonds
    - Callable
    - Convertible

### **Bond Market Securities**

- Mortgage-Backed Securities
  - Proportional ownership of a mortgage pool or a specified obligation secured by a pool
  - Produced by securitizing mortgages
    - Mortgage-backed securities are called *pass-throughs* because the cash flows produced by homeowners paying off their mortgages are passed through to investors.
  - Most were issued by Fannie Mae and Freddie Mac
  - Traditionally, were comprised of *conforming mortgages*, which met standards of credit worthiness
  - Later on, "Private-label" issuers securitized large amounts of *sub prime mortgages*, made to financially weak borrowers
  - Fannie and Freddie were allowed and even encouraged to buy subprime mortgage securities

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#### **Bond Pricing**

• Present Value of future coupon payment stream: (*M* = Principal amount)

$$P_0 = \frac{c_1}{1+r_1} + \frac{c_2}{(1+r_2)^2} + \frac{c_3}{(1+r_3)^3} + \dots + \frac{c_T}{(1+r_T)^T} = \sum_{t=1}^T \frac{c_t}{(1+r_t)^t}$$

• Coupon payments of a bond usually remain unchanged until the maturity date.

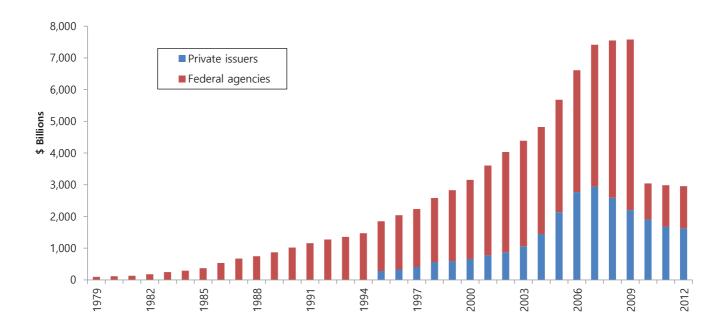
$$c_{t} = c \quad for \quad t = 1, 2, \dots T \quad \to \quad P_{0} = \sum_{t=1}^{T} \frac{c}{(1+r_{t})^{t}} + \frac{M}{(1+r_{T})^{T}}$$
  
If  $r_{t} = r \quad for \quad t = 1, 2, \dots T \quad \to \quad P_{0} = \sum_{t=1}^{T} \frac{c}{(1+r)^{t}} + \frac{M}{(1+r)^{T}}$ 

• With continuous compounding:

$$P_{0} = c_{1}e^{-r_{1}\Delta t} + c_{2}e^{-r_{2}\Delta t} + c_{3}e^{-r_{3}\Delta t} + \cdots + c_{T}e^{-r_{T}\Delta t} = \sum_{t=1}^{T}c_{t}e^{-r_{t}\Delta t} \quad \to \quad \sum_{t=1}^{T}ce^{-r_{t}\Delta t} + Me^{-r_{T}\Delta t}$$

#### Mortgage

# Figure 2.6 Mortgage-Backed Securities Outstanding



# **Equity Securities**

- Common stock: Ownership
  - Residual claim
  - Limited liability
- Preferred stock: Perpetuity
  - Fixed dividends
  - Priority over common
  - Tax treatment
- American Depository Receipts
  - Certificates traded in U.S. markets that represent own ership in shares of a foreign company

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## Stock Market Indexes

- Dow Jones Industrial Average
  - Includes 30 large blue-chip corporations
  - Computed since 1896
  - Price-weighted average

#### Example 2.2 Price-Weighted Average

Final value $$30 + $90 = $120$ Percentage change in portfolio value = 5/125 =04 = -4% Index: Initial index value $(25+100)/2 = 62.5$ Final index value $(30 + 90)/2 = 60$ Percentage change in index -2.5/62.5	<ul> <li>Price-weighted index: <ul> <li>apply equal # of shares</li> </ul> </li> <li>(e.g.1 share)</li> <li>MV-weighted index: <ul> <li>apply # of shares</li> </ul> </li> <li>outstanding</li> <li>Equal-weighted index: <ul> <li>apply equal amount of</li> <li>dollars invested in each stock</li> </ul> </li> </ul>
+20%*(1/5) - 10%*(4/5) = -4%	

# **Stock Market Indexes**

- Standard & Poor's 500
  - Broadly based index of 500 firms
  - Market-value-weighted index
- Investors can base their portfolios on an index
  - Buy an index mutual fund
  - Buy exchange traded funds (ETFs)

#### **U.S. Indexes**

- NYSE Composite
- NASDAQ Composite
- Wilshire 5000

#### **Foreign Indexes**

- Nikkei (Japan)
- FTSE (U.K.; pronounced "footsie")
- DAX (Germany),
- Hang Seng (Hong Kong)
- TSX (Canada)

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### **Derivatives Markets**

 A derivative is a security that gets its value from the valu es of another asset, such as commodity prices, bond and stock prices, or market index values

#### • Options

- Call: Right to buy underlying asset at the strike or exercise price
  - Value of calls decreases as strike price increases
  - Call option's payoff =  $max(S_T K, 0)$
- Put: Right to sell underlying asset at the strike or exercise price
  - Value of puts increase with strike price
  - Put option's payoff =  $max(K S_T, 0)$
- Value of both calls and puts increases with time until expiration

# **Derivatives Markets**

- Futures Contracts
  - An agreement made today regarding the delivery of an asset (or in some cases, its cash value) at a specified delivery or maturity date for an agreed-upon price, called the futures price, to be paid at contract maturity
  - Long position: Take delivery at maturity
  - Short position: Make delivery at maturity

• Rate of Return: 
$$=\frac{F_0 - S_0}{S_0} = r$$
 (*Riskfree rate*)  
 $F_0 = S_0(1+r)$ 

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# Comparison

# Option

- Right, but not obligation, to buy or sell; option is exercised only when it is profitable
- Options must be purchased
- The <u>premium</u> is the price of the option itself.

### **Futures Contract**

 Obliged to make or take delivery;

long position <u>must</u> buy at the futures price,

short position <u>must</u> sell at futures price

 Futures contracts are entered into without cost

### **Chapter 3: How Securities are Traded**

#### • Issuance

- Investment Banking
- Shelf Registration
- Private Placement
- IPO

#### How Securities are Traded

- Types of Markets
  - Direct Search
  - Brokered Markets
  - Dealer Markets
  - Auction Markets
- Types of Orders
  - Market Orders
  - Price-Contingent Orders
    - Limit Orders
    - Stop Orders

#### Trading Mechanism

- ECNs
- Specialist Markets
- US Securities Markets
  - NASDAQ
  - NYSE
  - NMS
- Trading Costs
- Buying on Margin
- Short Sales
  - Short Squeeze
- Regulation
  - Self-Regulation
  - Sarbanes-Oxley Act
  - Insider Trading

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# Primary Market & Secondary Market

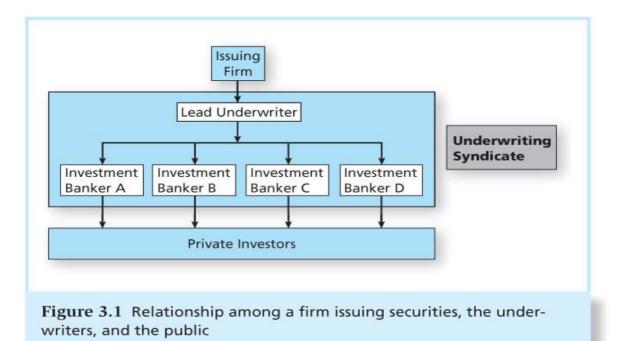
- Primary Market:
  - is where securities are initially issued to investors
- Secondary Market:
  - allows selling/buying of those securities to the 3<sup>rd</sup> party
- What if there is no secondary markets?
  - Investors will have to hold the securities until the maturity or liquidation.
  - It increases the risk associated with the investment during the investment period, which, in turn, decreases the incentive to participate in the primary market.
  - e.g. If the divorce is impossible or prohibited by law, ...

# How Firms Issue Securities

- Privately Held Firms
  - Up to 499 shareholders
    - Middlemen have formed partnerships to buy shares and get a round the 499-investor restrictions
  - Raise funds through private placement
  - Lower liquidity of shares
  - Have fewer obligations to release financial statements and other information
- Publicly Traded Companies
  - Raise capital from a wider range of investors through initial public offering, IPO
    - *Seasoned equity offering*: The sale of additional shares in fir ms that already are publicly traded
  - Public offerings are marketed by investment bankers or *underwriters*
  - Registration must be filed with the SEC

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Figure 3.1 Relationship Among a Firm Issuing Securities, the Underwriters, and the Public



# underwrite

- sign and accept liability under (an insurance policy), thus guaranteeing payment in case loss or damage occurs.
- (of a bank or other financial institution) pledge to buy all the unsold shares in (an issue of new securities).

# underwriting

- Underwriting is the process by which investment bankers raise investment capital from investors on behalf of corporations and governments that are issuing either equity or debt securities.
- The word "underwriter" originally came from the practice of having each risk-taker write his name under the total amount of risk he was willing to accept at a specified premium. This centuries-old practice continues, in a way, as new issues are usually brought to market by an underwriting syndicate, in which each firm takes the responsibility, as well as the risk, of selling its specific allotment.

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# How Securities are Traded

Types of Markets:

- Direct search
  - Buyers and sellers seek each other
- Brokered markets
  - Brokers search out buyers and sellers
- Dealer markets
  - Dealers have inventories of assets from which they buy and sell
- Auction markets
  - Traders converge at one place to trade

## **Bid and Asked Prices**

#### **Bid Price**

- Bids are offers to buy.
- In dealer markets, the bid price is the price at which the dealer is willing to buy.
- Investors "sell to the bid."
- **Bid-asked spread** is the profit for making a market in a security.

#### Ask Price

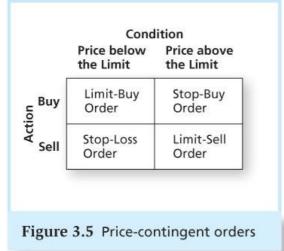
- Asked prices represent offers to sell.
- In dealer markets, the asked price is the price at which the dealer is willing to sell.
- Investors must pay the asked price to buy the security.

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# Types of Orders

- Market Order:
  - Executed immediately
  - Trader receives current market price
- Price-Contingent Order:
  - Traders specify buying or selling price
- A large order may be filled at multiple prices



	• •	
50	103	
80	102	
105	101	
120	100	
	99	100
	98	85
	97	75
	96	60
355		320

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### **Appendix: Market Orders**

- A Buys 10 shares at Market  $\rightarrow$  Bought 10 at \$100/shr
- B Sells 10 shares at Market  $\rightarrow$  Sold 10 at \$99/shr

"\$100" "\$99"

50	\$103	
80	\$102	
105	\$101	
<b>120</b>	\$100	
	\$99	100
	\$98	85
	\$97	75
	\$96	60

50	\$103	
80	\$102	
105	\$101	
110	\$100	
	\$99	90
	\$98	85
	\$97	75
	\$96	60

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### Appendix: Limit Orders

- A Buys 10 shares at \$99/shr → "willing to wait"
- B Buys 10 shares at \$100/shr → Bought 10 at \$100/shr "**\$100**"
- C Buys 10 shares at \$101/shr → Bought 10 at \$100/shr "\$100"
- D Sells 10 shares at  $99/shr \rightarrow Sold 10$  at 99/shr
- E Sells 10 shares at \$100/shr  $\rightarrow$  "willing to wait"
- F Sells 10 shares at \$98/shr → Sold 10 at \$99/shr

**"\$99**"

**\*\*\$99** 

50	\$103	
80	\$102	
105	\$101	
120	\$100	
	\$99	100
	\$98	85
	\$97	75
	\$96	60

50	\$103	
80	\$102	
105	\$101	
110	\$100	
	\$99	90
	\$98	85
	\$97	75
	\$96	60

# Appendix: Stop Loss Orders

- A bought 10 shares at \$110/shr
- A places a stop loss order for 10 shares (to be triggered) at \$100/shr
- When current price reaches "**\$100**", the order is placed (activated):
  - Sell 10 shares at market (market order)

50	\$103	
80	\$102	
105	\$101	
120	\$100	
	\$99	100
	<b>\$9</b> 8	85
	\$97	75
	\$96	60

 $\rightarrow$  Sold 10 at \$99/shr

→ Sold 10 at \$**95**/shr

\$100

\$99

\$98

\$97 \$95

\$93

\$90

\$89

150

180

200

300

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10

20

30

50

## Appendix: Stop Loss Orders

- A bought 10 shares at \$110/shr
- A places a stop loss order for 10 shares (to be triggered) at \$100/shr
- When current price reaches "**\$100**", the order is placed (activated):
  - Sell 10 shares at \$99/shr (limit order)

50	\$103	
80	\$102	
105	\$101	
120	\$100	
	\$99	100
	\$98	85
	\$97	75
	\$96	60

 $\rightarrow$  Sold 10 at \$99/shr

150	\$100	
<b>180 → 190</b>	\$99	
200	\$98	
300	\$97	
	\$95	10
	\$93	20
	\$90	30
	\$89	50

→ Unfilled: left outstanding i.e. open to Downside Risk

# New Trading Strategies

- Algorithmic Trading
  - The use of computer programs to make trading decisi ons
- High-Frequency Trading
  - Special class of algorithmic with very short order exec ution time
- Dark Pools
  - Trading venues that preserve anonymity, mainly relev ant in block trading

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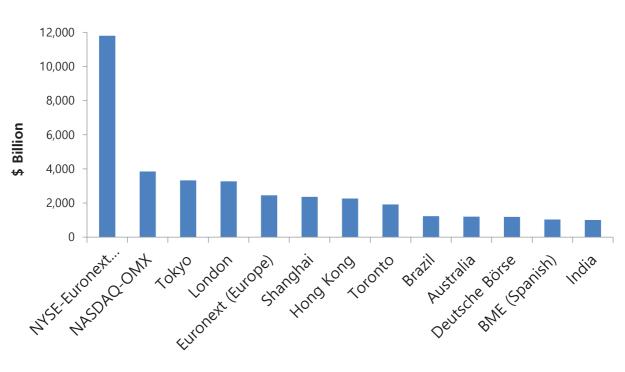
# New Trading Strategies

- Bond Trading
  - Most bond trading takes place in the OTC market among bond dealers
  - NYSE Bonds is the largest centralized bond market of any U.S. exchange
  - Market for many bond issues is "thin" and is subject to liquidity risk

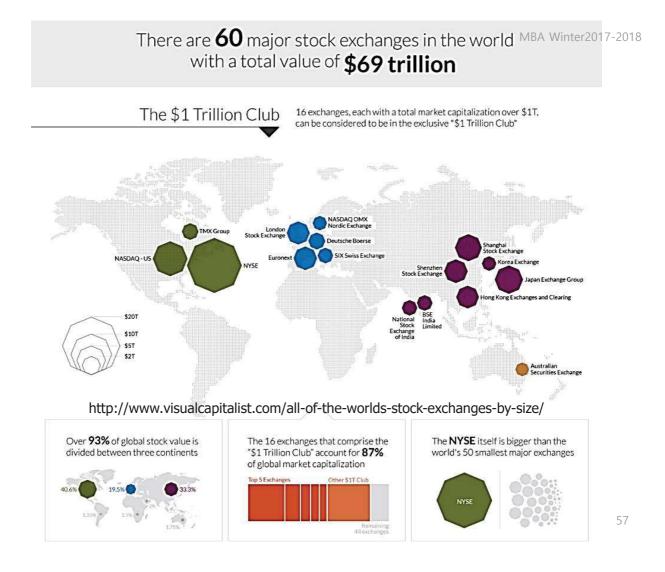
# **Globalization of Stock Markets**

- Widespread trend to form international and local alliances and mergers
  - NYSE acquired Archipelago (ECN), American Stock Ex change, and merged with Euronext
  - NASDAQ acquired Instinet/INET (ECN), Boston Stock Exchange, and merged with OMX to form NASDAQ O MX Group
  - Chicago Mercantile Exchange acquired Chicago Board of Trade and New York Mercantile Exchange





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# Trading Costs

- Brokerage Commission:
  - Fee paid to broker for making the transaction
  - Explicit cost of trading
  - Full service vs. discount brokerage
- Spread:
  - Difference between the bid and asked prices
  - Implicit cost of trading

# **Buying on Margin**

- Borrowing part of the total purchase price of a position using a loan from a broker
- Investor contributes the remaining portion
- Margin refers to the percentage or amount contributed by the investor
- You profit when the stock rises
- Initial margin is set by the Fed
  - Currently 50%
- Maintenance margin
  - Minimum equity that must be kept in the margin account
  - Margin call is issued if value of securities falls too much

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### Example 3.1 Margin Trading



### Example 3.2 Margin Trading: Maintenance Margin

How far can the stock price fall before a margin call? Let maintenance margin = 40%Equity = 100P - \$4000Percentage margin = (100P - \$4,000)/100P(100P - \$4,000)/100P = 0.40Solve to find: P = \$66.67

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# Short Sales

- Purpose
  - To profit from a decline in the price of a stock or security
- Mechanics
  - Borrow stock through a dealer
  - Sell it and deposit proceeds and margin in an account
  - Closing out the position: Buy the stock and return to the party from which it was borrowed

#### Leverage & Short-selling: "opposite trades"

**Leverage**: (borrowed purchase, financed buying)

If you spend all of the given □10billion and need to invest more in a certain ETF or option or ELW, you may want to borrow up to a 30% of the net asset value of your portfolio. The borrowing will cost you 3.64% pa or **0.07%** per week.

			1 week later	P/L
Short-selling:			Price of ETF: \$110/unit	-99.30
		1	Return the 10 units	
If you want to sell				
an ETF that you do		,	Buy back 10 units	-1100.00
not own, you need	Today			
to borrow the ETF	Price of ETF: \$100/unit	K	Cash + Interest	1000.70
	Borrow 10 units of the ETF			
from elsewhere.				
Selling the	Sell them at \$100/unit		1 week later	P/L
borrowed securities			Price of ETF: \$80/unit	200.70
	Receive Cash of \$1,000		Return the 10 units	
is called "short		1		
selling" or "selling it			Buy back 10 units	-800.00
short."				
51010			Cash + Interest	1000.70

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### Example 3.3 Short Sale: Initial Conditions

Dot Bomb \$100 50% 30% Sale Proceeds Margin & Equity Stock Owed 1000 Shares Initial Price **Initial Margin** (= Equity/Liability) **Maintenance Margin** (= Equity/Liability) \$100,000 \$50,000 1000 shares

#### Dot Bomb falls to \$70 per share

Assets	Liabilities
\$100,000 (sale proceeds)	\$70,000 (to buy shares)
\$50,000 (initial margin)	Equity
	\$80,000

### Example 3.3 Short Sale: Margin Call

#### **Profit = Ending equity – Beginning equity**

= \$80,000 - \$50,000 = \$30,000

= Decline in share price x Number of shares sold short

How much can the stock price rise before a margin call?  $(\$150,000^* - 1000P)/(1000P) = 30\%$ P = \$115.38

- \* Initial margin plus sale proceeds
- cf. (100P \$4,000)/100P = 0.40

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#### **Chapter 4: Mutual Funds & Other ICs**

#### • Types

- Unit Investment Trusts
- Managed Investment Co.
- REITs
- Hedge Funds
- Islamic Funds
- Sovereign Wealth Funds

#### Mutual Funds

- Investment Policies
- How Funds are

#### • ETFs

- Mutual Fund: Performance
- Information

## **Investment Companies**

- Pool funds of individual investors and invest in a wide range of securities or other assets
- Services provided:
  - Record keeping and administration
  - Diversification and divisibility
  - Professional management
  - Lower transaction costs
- Net Asset Value (NAV) is the value of each share in the investment company
- Calculation:

#### Market Value of Assets - Liabilities Shares Outstanding

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### Table 4.1 U.S. Mutual Funds by Investment Classification

	Assets (\$ billion)	% of Total Assets	Number of Funds
Equity funds			
Capital appreciation focus	\$ 2,356	20.3%	2,686
World/international	1,359	11.7	1,285
Total return	1,490	12.8	610
Total equity funds	\$ 5,205	44.8%	4,581
Bond funds			
Corporate	\$ 452	3.9%	252
High yield	212	1.8	179
World	259	2.2	205
Government	261	2.2	246
Strategic income	1,204	10.4	484
Single-state municipal	159	1.4	347
National municipal	338	2.9	216
Total bond funds	\$ 2,885	24.8%	1,929
Hybrid (bond/stock) funds	\$ 839	7.2%	495
Money market funds			
Taxable	\$ 2,400	20.7%	431
Tax-exempt	292	2.5	201
Total money market funds	\$ 2,692	23.2%	632
Total	\$11,621	100.0%	7,637

# Public Funds in Korea

	Assets (KRW billions)	% of Total Assets	Number of Funds
Equity funds	58,724.6	25.1%	1,188
Hybrid (mixed Equity) funds	5,626.0	2.4%	220
Hybrid (mixed Bond) funds	13,708.8	5.9%	611
Bond funds	25,678.9	11.0%	412
Fund of funds	8,449.5	3.6%	469
Short-term money market funds	98,821.2	42.2%	127
Derivative-type funds	17,170.8	7.3%	727
Real-estate funds	1,932.9	0.8%	25
Others	3,849.5	1.6%	39
Total	233,960.3	100.0%	3,818

(Source: http://freesis.kofia.or.kr/)

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# Asset Management Companies

Rank	Firm/company	Country	AUM(US\$bn)
1	BlackRock	United States	5,689
2	The Vanguard Group	United States	3,149
3	UBS	Switzerland	2,716
4	State Street Global Advisors	United States	2,460
5	Fidelity Investments	United States	2,025
6	Allianz	Germany	1,949
7	J.P. Morgan Asset Management	United States	1,760
8	<b>BNY Mellon Investment Management</b>	United States	1,740
9	РІМСО	United States	1,590
10	Crédit Agricole Group	France	1,527

	AMCs	AUM(Wbn)	
1	Samsung	31,002	삼성자산운용
2	Mirae Asset	27,166	미래에셋자산운용
3	КВ	16,468	KB자산운용
4	Shinhan BNP Paribas	14,059	신한BNP파리바자산운용
5	Hana UBS	12,468	하나UBS자산운용
6	Korea (Hankook)	11,166	한국투신운용
7	Kiwoom	11,043	키움투자자산운용
8	Hanhwa	9,398	한화자산운용
9	NH Amundi	7,916	엔에이치아문디자산운용
10	Shinyoung	7,072	신영자산운용

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### Fees and Mutual Fund Returns

 $R = \frac{\text{NAV}_1 - \text{NAV}_0 + \text{Income} + \text{Capital Gain}}{\text{NAV}_0}$ 

#### • Example:

- Initial NAV = \$20
- Income distributions of \$.15
- Capital gain distributions of \$.05
- Ending NAV = \$20.10

$$R = \frac{\$20.10 - \$20.00 + \$.15 + \$.05}{\$20.00} = .015 \text{ or } 1.5\%$$

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### Table 4.2 Impacts of Costs on Investment Performance

Ta	1.1	0	A	2	
19	101	0	-	-	

Impact of costs on investment performance

	Cumulative Proceeds (All Dividends Reinvested)		
	Fund A	Fund B	Fund C
Initial investment*	\$10,000	\$10,000	\$ 9,200
5 years	17,234	16,474	15,502
10 years	29,699	27,141	26,123
15 years	51,183	44,713	44,018
20 years	88,206	73,662	74,173

\*After front-end load, if any.

Notes:

1. Fund A is no-load with .5% expense ratio.

2. Fund B is no-load with 1.5% expense ratio.

3. Fund C has an 8% load on purchases and a 1% expense ratio.

4. Gross return on all funds is 12% per year before expenses.

# Taxation of Mutual Fund Income

- Pass-through status under the U.S. tax code
  - Taxes are paid only by the investor
  - Fund investors do not control the **timing** of the sales of securities from the portfolio
- High portfolio turnover leads to tax inefficiency
  - Average turnover = 60%
  - In Korea...

AMCs	Turnover (%)	Commission rate(bp) paid out
IBK	248	9.61
NH Amundi	229	2.54
Hana UBS	149	11.25
Shinhan BNP Paribas	112	9.5
Kiwoom	73	4.88

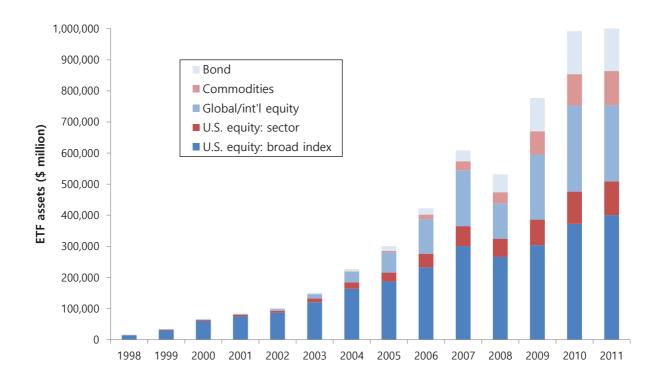
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## Exchange Traded Funds

- Examples: "spiders," "diamonds," and "cubes"
- Potential advantages:
  - Trade continuously like stocks
  - Can be sold short or purchased on margin
  - Lower costs
  - Tax efficient
- Potential disadvantages:
  - Prices can depart from NAV
  - Must be purchased from a broker

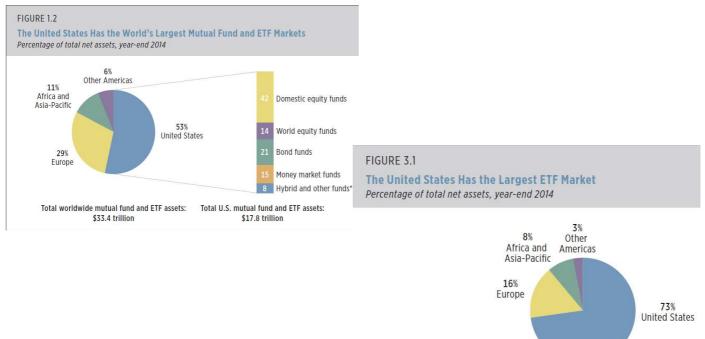
### Figure 4.2 Growth of U.S. ETFs over Time



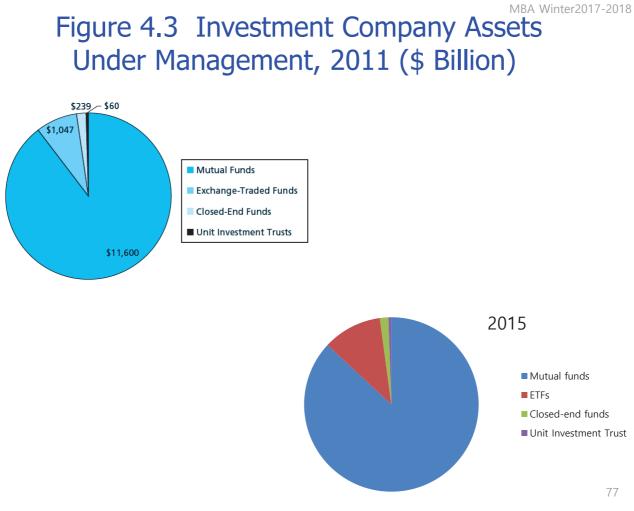
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### Figure 4.3 Investment Company Assets Under Management, 2011 (\$ Billion)

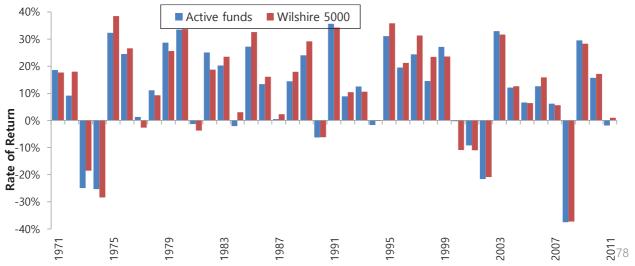


Total worldwide ETF assets: \$2.7 trillion



#### MBA Winter2017-2018 Mutual Fund Investment Performance

- Performance of actively managed funds:
  - Below the return on the Wilshire index in 25 of the 41 years from 1971 to 2011
  - Evidence for persistent superior performance (due to skill and not just good luck) is weak, but suggestive
  - Bad performance is more likely to persist •



### Table 4.4 Consistency of Investment Results

	Successive Period Performance	
Initial Period Performance	Top Half	Bottom Half
A. Malkiel study, 1970s		
Top half	65.1%	34.9%
Bottom half	35.5	64.5
B. Malkiel study, 1980s		
Top half	51.7	48.3
Bottom half	47.5	52.5

- Morningstar (www.morningstar.com)
- <u>Yahoo (biz.yahoo.com/funds</u>)
- Investment Company Institute (<u>www.ici.org</u>)
- Directory of Mutual Funds